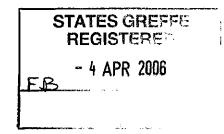


Deputy Geoff Southern Chairman Economics Affairs Scrutiny Panel States Greffe Morier House JERSEY JE1 1DD

31st March 2006



Dear Deputy Southern

ECONOMIC AFFAIRS SCRUTINY PANEL REVIEW OF FULFILMENT INDUSTRY

Thank you for your letter of 10th March addressed to Mike Hall, Managing Director of Guernsey Post, for whom I reply.

Guernsey Post is a commercialised utility, regulated and licensed by the Guernsey Office of Utility Regulation since 2001, and is therefore no longer a Department of the States of Guernsey.

The Board has noted the contents of your letter but in light of the combined factors of its competitor status to Jersey Post and the political nature of your enquiries, it believes it inappropriate to address directly the requests for information.

I understand that you have now also approached the Commerce and Employment Department of the States of Guernsey, which is better placed, and more informed on the political issues, to respond. If requested by our Government, Guernsey Post will of course assist in the development of its response.

Yours sincerely

Mrs Jo de Garis

Director of Marketing and Regulatory Affairs

Cc Deputy Lyndon Trott, Minister, Treasury and Resources